

### **Highlights**

- 12% APY, Investment Grade in an industry leader providing sustainable projects with ONG and public sector backing
- 40% CAGR revenue growth between 2019 and 2023
- Euronext-listed (Ticker: MLLCB)
- Successfully raised EUR 3MM through a Green Bond in 2023
- Raised EUR IMM on the market in the form of capital increase (6% of total equity being public equity)
- Environmental certifications such as "NF Habitat Haute Qualité Environnementale" among others

#### **Issuer Background**

Les Constructeurs du Bois, founded in 2011, has grown to be a prominent player in sustainable construction, focusing on wood-based projects. The company emerged from the founder's earlier ventures in the construction sector, particularly in wood structures. Vision which started in 2010 with "C'SOLUTIONS", which quickly evolved into Les Constructeurs du Bois, reflecting a strong commitment to low-carbon building practices and the use of local materials from the Vosges region.

### Contact

Issuer's Website **here** 

Obligate: ir@obligate.com

#### **Factsheet**

## 1-year Les Constructeurs du Bois Corporate Green Bond (Indicative APY: 12%) Launch: April 2025

This Fact Sheet is a summary of the terms and counterparties involved with the product. The information in this document alone should not be relied upon for making investment or purchasing decisions and investors should seek professional financial advice. This document should be read together with the Issuer's relevant offering documentation.

## **Product Details**

Issuer Les Constructeurs du Bois SA

Company's Listing Euronext Access Paris France (Ticker: MLLCB)

Industry Sustainable Real Estate

 $\begin{array}{ll} \mbox{Jurisdiction} & \mbox{France} \\ \mbox{Issuance type} & \mbox{eNote}^{\mbox{\scriptsize TM}} \end{array}$ 

Issuance amount USD 1-5MM (For EUR, please contact Obligate)

Settlement currency USDC Note Denomination 10,000

Coupon gross rate Indicative: 12% p.a.

Coupon frequency Quarterly
Tenor 1 year

Rating RAE: BBB- (Credora)

Debt type Senior unsecured

#### **Deal Details**

**Founded in 2011, this Eco-Friendly Real Estate company** offers a global range of timber construction services, from feasibility studies to complete project management and delivery. The company's main clients and stakeholders include the French government and pension funds.

#### What will the funds be used for?

Les Constructeurs du Bois needs to finance its organic growth and the working capital generated by new ecological real estate projects based on bio-sourced materials and local supply.

Please click <u>here</u> to access the Data Room

## **ESG Commitment**

- The company's mission is deeply rooted in environmental sustainability and social responsibility (ESG Certified)
- Their projects emphasize the use of wood for its ecological benefits and, energy-efficient buildings (11x less energy than steel buildings)
- LCDB aim is to reduce their carbon footprint and contribute to a growing regional economy

Source: Les Constructeurs du Bois TM









<sup>\*</sup>Credora Rating Agency Equivalent: <u>more information on this link.</u> investments into the bonds are subject to an investment fee as indicated on <u>Obligate's investor fee overview</u>



### Key Financial Highlights

- Yearly turnover (EUR):
  - **2019**: 3.9MM
  - o **2020**: 5.1MM
  - o **2021**: 8.1MM
  - o **2022**: 10.8MM
  - o **2023:** 14.8MM
- **EBITDA 2022**: EUR 800K
- EBITDA 2023: EUR 1.7MM
- **CURR ASSETS YE'23**: EUR 20MM
- **DEBT YE'23**: EUR 9.3MM

Please see Credora Credit report for additional credit and risk mitigation metrics (document available upon request).

#### **Public Sources of Information:**

- Latest Annual Report
  - <u>ښې</u>
- Investor relations portal
  - Access to Financial Information
- Project Portfolio



Please see disclaimers applicable in the issuer's presentations & investor portal.

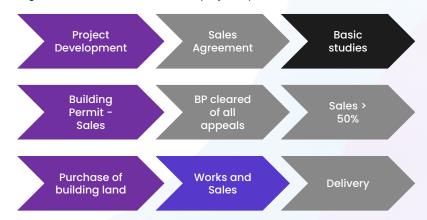
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## **Construction Workflow**

Diagram of a 36-month real estate project cycle with **commitment** of funds



## **Industry Expansion & Market Share**

## "Grand Est" Region:

**EUR 370MM** 

Wood Construction industry revenue

14MM m3
Increase per annum of
Wood Inventories

EUR 30MM Projected revenue for the issuer by 2027



## The Company's Brands













#### Governing law of the issuance agreement

The eNotes<sup>™</sup> and any non-contractual obligations arising out of or in connection with them will be governed by and construed in accordance with Swiss law and are subject to arbitration.

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#### **Documentation and Due Diligence**

Obligate conducts KYC and KYB on the Issuers for its own regulatory compliance. The financial due diligence and credit risk assessment must be performed by the investors. To facilitate this, Obligate has integrated credit information scores directly provided by Credora. Based on those, each Investor must review the borrower and its risks before subscribing to an eNotes<sup>TM</sup>. In case of a secured issuance, this also refers to the validity and valuation of any collateral provided. Any liability of Obligate for assessing the issuer, the collateral and/or the financial risk is excluded.

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	BBB	954-999	B-	623-659
	BBB-	946-953	CCC+	585-622
methodologies generate ratings and an estimated yearly probability of default that	BB+	882-945	CCC	546-584
can be benchmarked to traditional Credit	BB	850-881	CCC-	520-545
Rating Agencies' ratings, enabling lenders to compare risks and make informed decisions.	BB-	803-849	С	0-519

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# Obligate

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